



Brett Ferguson, B.SC., AACI, P.APP, MRICS
Principal

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Brett Ferguson has over 30 years of experience in real estate valuation. Brett is the principal of BW Ferguson & Associates Ltd (founded 2001), providing real estate valuation and consulting services to a wide spectrum of clients in the local marketplace. Early in his career Brett spent 15 years with Canada Mortgage and Housing Corporation, providing valuation advice in the areas of mortgage underwriting, portfolio management and public service housing in the Manitoba marketplace. Subsequently a move to the private sector in 2001 allowed Brett to join the Stevenson Group, where he served fourteen years as Vice President with Stevenson Advisors, managing the operations of a team of valuation consultants. From 2012–2015 Brett also served as the Managing Director of Cushman Wakefield's Winnipeg commercial real estate brokerage operations.

Experience Highlights

Over his career, Brett has been involved in a wide range of real estate valuation and consulting assignments in both the public and private sectors. The focus of these studies has varied from feasibility and market analysis reports for land developments to arbitration representation, dispute settlement and litigation support. In addition, he has extensive experience in the valuation of development land, special-use properties and seniors housing.

Brett's clients include private owners and investors, REIT's, corporations, developers, municipal, provincial and federal governments and financial lending organizations.

Brett is recognized as an expert witness in real estate valuation and has represented both private and government clients before the courts, boards and tribunals that include the Court of Queen's Bench, the Manitoba Municipal Board, the Land Value Appraisal Commission and the federal PILT Dispute Advisory Panel.

Education, Affiliations & Volunteer activities

Brett holds a Bachelor of Science degree in Statistics and Geography and a Certificate in Management Studies from the University of Winnipeg. He is an accredited member of both the Appraisal Institute of Canada (AACI, P.App) and the Royal Institute of Chartered Surveyors (MRICS). Brett is a past president of the Manitoba Association of the Appraisal Institute of Canada and currently serves as a volunteer Advisory Board member for the Salvation Army.